

## **Some Tips for Showings**

A pleasant, working kitchen is near the top of most buyers' list of priorities when buying a home. A terrific kitchen can sell a house, so any time you spend improving yours is time well spent.

Even the most modern kitchen should have some homey touches that make the room inviting, so set the scene with a few carefully selected props:

- An open cookbook
- a copper colander filled with fresh fruit or berries
- a bunch of carrots on a wooden cutting board
- a ceramic mixing bowl and wire whisk

You should also fill your kitchen with a rich scent that will appeal to the buyers. Here's a stove-top mix guaranteed to have buyers longing to whip up a batch of cookies in your oven:

### **Grannies Aromatic Scent**

- 1 whole nutmeg
- 5 cinnamon sticks
- 1 tablespoon whole allspice
- 1 tablespoon whole cloves

Halve the nutmeg and add all ingredients to 3 cups of water in a saucepan. Bring to a boil, then lower to simmer. In the heat of summer, when the scents of baking bread and simmering cinnamon may seem a bit too heavy, a bowl of lemons on the counter will provide a fresh and pleasant aroma. Or, simplest of all, just brew a pot of coffee before buyers arrive. Its hearty scent appeals to almost everyone, even non-coffee drinkers.

It's extra touches like this that make your home special to buyers.

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